

Question Bank

Subject: FOM

Section A:

Q1. Define Management. Explain the processes involved in management in detail with the help of suitable example.

Q2. Explain the concept and levels of management.

Q3. Explain the significance of management in detail.

Q4. Explain all the principles of management in detail by quoting suitable examples.

Q5. Enlist all the essential functions of management.

Q6. Explain the following terms in detail:

1. Planning
2. Organizing
3. Staffing
4. Directing
5. Coordinating
6. Controlling

Section B:

Q1. What do you understand by Personnel Management?

Q2. Explain the various Characteristics of Personnel Management with suitable example.

Q3. Enlist the Functions of HRM in detail.

Q4. Explain the following terms in detail:

- I. Procurement

- II. Development
- III. Compensation
- IV. Integration
- V. Maintenance

Q5. How do we Forecasting Demand for Human Resources in detail. Explain with the help of suitable example.

Q6. Explain the various steps used in recruiting a person.

Section C:

Q1. Explain the Characteristics of Scientific Management?

Q2. Explain the Principles and Techniques of Taylor and Scientific Management in detail.

Q3. Discuss the benefits of Scientific Management to employers.

Q4. Explain Decision Theory Approach and Management Science Approach in detail.

Section D:

Q1. What do you mean by Production Management? Enlist all the objectives of Production Management?

Q2. Explain Significance of Production Planning & Control with the help of suitable example.

Q3. Explain Master Schedule used in Production Planning & Control.

Q4. Explain the various Methods of Inventory Control.

Q5. Discuss the objectives of Objectives of Marketing management.

Q6. Enlist the Difference B/w Marketing and Selling.

Q7. Discuss all the Objectives of Financial Management along with the help of suitable examples.

Q8. Explain the following terms in detail:

1. Equity Shares

2. Redeemable Debentures and Irredeemable Debentures
3. Convertible Debentures and Non-convertible Debentures.
4. Taking Loan from Commercial Banks
5. Public Deposits